

The SOLUTION - Before life presents the problem. ${ }^{\circledR}$


FヨMALE =AT RATIE

|  | \$5,000 |  | \$10,000 |  | \$15,000 |  | \$20,000 |  | \$25,000 |  | \$30,000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AGE | PREF | STD | PREF | STD | PREF | STD | PREF | STD | PREF | STD | PREF | STD |
| 50 | \$14.40 | \$20.55 | \$25.56 | \$37.84 | \$36.71 | \$55.14 | \$47.86 | \$72.43 | \$59.02 | \$89.73 | \$70.17 | \$107.02 |
| 51 | \$14.96 | \$21.22 | \$26.68 | \$39.18 | \$38.39 | \$57.15 | \$50.11 | \$75.11 | \$61.82 | \$93.08 | \$73.54 | \$111.04 |
| 52 | \$15.53 | \$21.89 | \$27.80 | \$40.53 | \$40.08 | \$59.17 | \$52.35 | \$77.81 | \$64.63 | \$96.45 | \$76.90 | \$115.09 |
| 53 | \$16.08 | \$22.56 | \$28.91 | \$41.87 | \$41.73 | \$61.18 | \$54.56 | \$80.49 | \$67.39 | \$99.80 | \$80.22 | \$119.11 |
| 54 | \$16.64 | \$23.23 | \$30.03 | \$43.22 | \$43.42 | \$63.20 | \$56.81 | \$83.19 | \$70.20 | \$103.17 | \$83.59 | \$123.15 |
| 55 | \$17.20 | \$23.90 | \$31.15 | \$44.56 | \$45.10 | \$65.21 | \$59.05 | \$85.87 | \$73.00 | \$106.52 | \$86.95 | \$127.17 |
| 56 | \$17.91 | \$24.87 | \$32.57 | \$46.48 | \$47.23 | \$68.10 | \$61.89 | \$89.71 | \$76.55 | \$111.33 | \$91.21 | \$132.94 |
| 57 | \$18.61 | \$25.83 | \$33.98 | \$48.40 | \$49.34 | \$70.98 | \$64.71 | \$93.56 | \$80.07 | \$116.13 | \$95.44 | \$138.71 |
| 58 | \$19.32 | \$26.79 | \$35.40 | \$50.33 | \$51.47 | \$73.86 | \$67.54 | \$97.40 | \$83.62 | \$120.94 | \$99.69 | \$144.48 |
| 59 | \$20.03 | \$27.75 | \$36.81 | \$52.25 | \$53.58 | \$76.75 | \$70.36 | \$101.25 | \$87.14 | \$125.75 | \$103.92 | \$150.25 |
| 60 | \$20.74 | \$28.71 | \$38.23 | \$54.17 | \$55.72 | \$79.63 | \$73.22 | \$105.09 | \$90.71 | \$130.55 | \$108.20 | \$156.01 |
| 61 | \$21.69 | \$29.92 | \$40.12 | \$56.60 | \$58.56 | \$83.27 | \$76.99 | \$109.95 | \$95.43 | \$136.62 | \$113.86 | \$163.30 |
| 62 | \$22.63 | \$31.13 | \$42.01 | \$59.02 | \$61.39 | \$86.90 | \$80.77 | \$114.78 | \$100.15 | \$142.67 | \$119.53 | \$170.55 |
| 63 | \$23.58 | \$32.35 | \$43.91 | \$61.45 | \$64.25 | \$90.55 | \$84.58 | \$119.66 | \$104.91 | \$148.76 | \$125.24 | \$177.86 |
| 64 | \$24.53 | \$33.56 | \$45.80 | \$63.87 | \$67.08 | \$94.18 | \$88.35 | \$124.49 | \$109.63 | \$154.80 | \$130.91 | \$185.11 |
| 65 | \$25.47 | \$34.77 | \$47.69 | \$66.30 | \$69.91 | \$97.82 | \$92.13 | \$129.35 | \$114.35 | \$160.87 | \$136.57 | \$192.40 |
| 66 | \$26.82 | \$36.11 | \$50.39 | \$68.96 | \$73.95 | \$101.82 | \$97.52 | \$134.67 | \$121.09 | \$167.53 | \$144.66 | \$200.38 |
| 67 | \$28.17 | \$37.44 | \$53.09 | \$71.62 | \$78.01 | \$105.81 | \$102.93 | \$140.00 | \$127.86 | \$174.18 | \$152.78 | \$208.37 |
| 68 | \$29.52 | \$38.76 | \$55.79 | \$74.28 | \$82.06 | \$109.79 | \$108.33 | \$145.30 | \$134.60 | \$180.82 | \$160.87 | \$216.33 |
| 69 | \$30.87 | \$40.09 | \$58.49 | \$76.94 | \$86.10 | \$113.78 | \$113.72 | \$150.63 | \$141.34 | \$187.47 | \$168.96 | \$224.32 |
| 70 | \$32.22 | \$41.43 | \$61.19 | \$79.60 | \$90.16 | \$117.78 | \$119.13 | \$155.95 | \$148.11 | \$194.13 | \$177.08 | \$232.30 |
| 71 | \$34.04 | \$43.94 | \$64.83 | \$84.64 | \$95.62 | \$125.33 | \$126.41 | \$166.03 | \$157.20 | \$206.72 | \$187.99 | \$247.42 |
| 72 | \$35.87 | \$46.47 | \$68.48 | \$89.69 | \$101.10 | \$132.91 | \$133.72 | \$176.14 | \$166.33 | \$219.36 | \$198.95 | \$262.58 |
| 73 | \$37.68 | \$48.99 | \$72.12 | \$94.73 | \$106.55 | \$140.47 | \$140.99 | \$186.21 | \$175.42 | \$231.95 | \$209.86 | \$277.69 |
| 74 | \$39.51 | \$51.51 | \$75.77 | \$99.78 | \$112.03 | \$148.04 | \$148.30 | \$196.30 | \$184.56 | \$244.57 | \$220.82 | \$292.83 |
| 75 | \$41.33 | \$54.04 | \$79.41 | \$104.82 | \$117.49 | \$155.61 | \$155.57 | \$206.40 | \$193.65 | \$257.18 | \$231.73 | \$307.97 |
| 76 | \$44.22 | \$58.39 | \$85.19 | \$113.53 | \$126.15 | \$168.67 | \$167.12 | \$223.81 | N/A | N/A | N/A | N/A |
| 77 | \$47.11 | \$62.74 | \$90.96 | \$122.23 | \$134.82 | \$181.72 | \$178.68 | \$241.21 | N/A | N/A | N/A | N/A |
| 78 | \$50.00 | \$67.09 | \$96.74 | \$130.94 | \$143.49 | \$194.78 | \$190.23 | \$258.63 | N/A | N/A | N/A | N/A |
| 79 | \$52.88 | \$71.44 | \$102.51 | \$139.64 | \$152.14 | \$207.83 | \$201.77 | \$276.03 | N/A | N/A | N/A | N/A |
| 80 | \$55.77 | \$75.80 | \$108.29 | \$148.35 | \$160.82 | \$220.90 | \$213.34 | \$293.45 | N/A | N/A | N/A | N/A |

## STD = NICOTINE USE

 PREF = NON-NICOTINE USE

|  | \$5,000 |  | \$10,000 |  | \$15,000 |  | \$20,000 |  | \$25,000 |  | \$30,000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AGE | PREF | STD | PREF | STD | PREF | STD | Praf | STD | PREF | STD | PREF | STD |
| 50 | \$16.87 | \$24.34 | \$30.50 | \$45.44 | \$44.12 | \$66.53 | \$57.75 | \$87.62 | \$71.37 | \$108.72 | \$85.00 | \$129.81 |
| 51 | \$17.40 | \$25.02 | \$31.55 | \$46.79 | \$45.70 | \$68.57 | \$59.85 | \$90.34 | \$74.00 | \$112.11 | \$88.15 | \$133.88 |
| 52 | \$17.93 | \$25.70 | \$32.60 | \$48.14 | \$47.28 | \$70.59 | \$61.96 | \$93.03 | \$76.63 | \$115.48 | \$91.31 | \$137.93 |
| 53 | \$18.45 | \$26.37 | \$33.65 | \$49.49 | \$48.85 | \$72.61 | \$64.05 | \$95.73 | \$79.24 | \$118.85 | \$94.44 | \$141.97 |
| 54 | \$18.98 | \$27.04 | \$34.70 | \$50.84 | \$50.43 | \$74.63 | \$66.15 | \$98.43 | \$81.88 | \$122.22 | \$97.60 | \$146.02 |
| 55 | \$19.50 | \$27.72 | \$35.75 | \$52.19 | \$52.00 | \$76.66 | \$68.26 | \$101.13 | \$84.51 | \$125.59 | \$100.76 | \$150.06 |
| 56 | \$20.45 | \$29.25 | \$37.64 | \$55.24 | \$54.84 | \$81.24 | \$72.03 | \$107.23 | \$89.23 | \$133.23 | \$106.42 | \$159.22 |
| 57 | \$21.39 | \$30.78 | \$39.52 | \$58.30 | \$57.66 | \$85.83 | \$75.79 | \$113.36 | \$93.93 | \$140.88 | \$112.06 | \$168.41 |
| 58 | \$22.33 | \$32.30 | \$41.41 | \$61.35 | \$60.49 | \$90.40 | \$79.57 | \$119.45 | \$98.65 | \$148.50 | \$117.72 | \$177.55 |
| 59 | \$23.27 | \$33.83 | \$43.29 | \$64.41 | \$63.31 | \$94.99 | \$83.32 | \$125.57 | \$103.34 | \$156.15 | \$123.36 | \$186.73 |
| 60 | \$24.22 | \$35.35 | \$45.18 | \$67.46 | \$66.15 | \$99.56 | \$87.12 | \$131.66 | \$108.09 | \$163.77 | \$129.05 | \$195.87 |
| 61 | \$25.57 | \$37.65 | \$47.90 | \$72.06 | \$70.22 | \$106.46 | \$92.55 | \$140.87 | \$114.87 | \$175.27 | \$137.20 | \$209.67 |
| 62 | \$26.94 | \$39.96 | \$50.62 | \$76.66 | \$74.31 | \$113.37 | \$97.99 | \$150.07 | \$121.68 | \$186.78 | \$145.36 | \$223.48 |
| 63 | \$28.29 | \$42.25 | \$53.34 | \$81.25 | \$78.38 | \$120.26 | \$103.42 | \$159.26 | \$128.46 | \$198.26 | \$153.51 | \$237.26 |
| 64 | \$29.65 | \$44.55 | \$56.06 | \$85.85 | \$82.46 | \$127.15 | \$108.87 | \$168.45 | \$135.27 | \$209.74 | \$161.68 | \$251.04 |
| 65 | \$31.02 | \$46.85 | \$58.78 | \$90.45 | \$86.55 | \$134.05 | \$114.31 | \$177.65 | \$142.08 | \$221.25 | \$169.85 | \$264.85 |
| 66 | \$32.59 | \$48.85 | \$61.93 | \$94.44 | \$91.27 | \$140.04 | \$120.61 | \$185.64 | \$149.95 | \$231.23 | \$179.29 | \$276.83 |
| 67 | \$34.17 | \$50.84 | \$65.08 | \$98.43 | \$96.00 | \$146.02 | \$126.91 | \$193.61 | \$157.83 | \$241.20 | \$188.74 | \$288.78 |
| 68 | \$35.74 | \$52.83 | \$68.23 | \$102.41 | \$100.72 | \$151.99 | \$133.21 | \$201.58 | \$165.70 | \$251.16 | \$198.19 | \$300.74 |
| 69 | \$37.31 | \$54.82 | \$71.38 | \$106.40 | \$105.44 | \$157.97 | \$139.51 | \$209.54 | \$173.57 | \$261.12 | \$207.64 | \$312.69 |
| 70 | \$38.89 | \$56.82 | \$74.53 | \$110.39 | \$110.17 | \$163.96 | \$145.81 | \$217.53 | \$181.45 | \$271.10 | \$217.09 | \$324.67 |
| 71 | \$41.64 | \$61.39 | \$80.04 | \$119.53 | \$118.43 | \$177.68 | \$156.82 | \$235.82 | \$195.22 | \$293.96 | \$233.61 | \$352.10 |
| 72 | \$44.41 | \$65.96 | \$85.56 | \$128.66 | \$126.72 | \$191.37 | \$167.87 | \$254.07 | \$209.03 | \$316.78 | \$250.18 | \$379.48 |
| 73 | \$47.16 | \$70.53 | \$91.07 | \$137.80 | \$134.98 | \$205.08 | \$178.89 | \$272.36 | \$222.79 | \$339.64 | \$266.70 | \$406.91 |
| 74 | \$49.92 | \$75.09 | \$96.59 | \$146.93 | \$143.26 | \$218.77 | \$189.93 | \$290.61 | \$236.61 | \$362.45 | \$283.28 | \$434.29 |
| 75 | \$52.67 | \$79.66 | \$102.10 | \$156.07 | \$151.52 | \$232.49 | \$200.95 | \$308.90 | \$250.37 | \$385.31 | \$299.80 | \$461.72 |
| 76 | \$57.14 | \$85.33 | \$111.03 | \$167.40 | \$164.93 | \$249.48 | \$218.82 | \$331.55 | N/A | N/A | N/A | N/A |
| 77 | \$61.60 | \$90.99 | \$119.95 | \$178.72 | \$178.30 | \$266.46 | \$236.65 | \$354.19 | N/A | N/A | N/A | N/A |
| 78 | \$66.06 | \$96.65 | \$128.88 | \$190.05 | \$191.69 | \$283.45 | \$254.51 | \$376.85 | N/A | N/A | N/A | N/A |
| 79 | \$70.53 | \$102.31 | \$137.80 | \$201.37 | \$205.08 | \$300.42 | \$272.36 | \$399.48 | N/A | N/A | N/A | N/A |
| 80 | \$74.99 | \$107.98 | \$146.73 | \$212.70 | \$218.47 | \$317.43 | \$290.21 | \$422.16 | N/A | N/A | N/A | N/A |

STD = NICOTINE USE PREF = NON-NICOTINE USE

## Oxford Life Insurance Company ${ }^{\circledR}$ FINAL EXPENSE ANNUAL PREMIUM RATES PER \$1,000

| Age | Male Preferred | Male Standard | Female Preferred | Female Standard |
| :---: | :---: | :---: | :---: | :---: |
| 50 | $\$ 31.32$ | $\$ 48.49$ | $\$ 25.64$ | $\$ 39.76$ |
| 51 | $\$ 32.53$ | $\$ 50.05$ | $\$ 26.93$ | $\$ 41.30$ |
| 52 | $\$ 33.74$ | $\$ 51.60$ | $\$ 28.22$ | $\$ 42.85$ |
| 53 | $\$ 34.94$ | $\$ 53.15$ | $\$ 29.49$ | $\$ 44.39$ |
| 54 | $\$ 36.15$ | $\$ 54.70$ | $\$ 30.78$ | $\$ 45.94$ |
| 55 | $\$ 37.36$ | $\$ 56.25$ | $\$ 32.07$ | $\$ 47.48$ |
| 56 | $\$ 39.53$ | $\$ 59.76$ | $\$ 33.70$ | $\$ 49.69$ |
| 57 | $\$ 41.69$ | $\$ 63.28$ | $\$ 35.32$ | $\$ 51.90$ |
| 58 | $\$ 43.86$ | $\$ 66.78$ | $\$ 36.95$ | $\$ 4.11$ |
| 59 | $\$ 46.02$ | $\$ 70.30$ | $\$ 38.57$ | $\$ 56.32$ |
| 60 | $\$ 48.20$ | $\$ 73.80$ | $\$ 40.21$ | $\$ 58.53$ |
| 61 | $\$ 51.32$ | $\$ 79.09$ | $\$ 42.38$ | $\$ 61.32$ |
| 62 | $\$ 54.45$ | $\$ 84.38$ | $\$ 44.55$ | $\$ 64.10$ |
| 63 | $\$ 57.57$ | $\$ 89.66$ | $\$ 46.74$ | $\$ 66.90$ |
| 64 | $\$ 60.70$ | $\$ 94.94$ | $\$ 48.91$ | $\$ 69.68$ |
| 65 | $\$ 63.83$ | $\$ 100.23$ | $\$ 51.08$ | $\$ 72.47$ |
| 66 | $\$ 67.45$ | $\$ 104.82$ | $\$ 54.18$ | $\$ 75.53$ |
| 67 | $\$ 71.07$ | $\$ 113.90$ | $\$ 57.29$ | $\$ 78.59$ |
| 68 | $\$ 74.69$ | $\$ 118.56$ | $\$ 60.39$ | $\$ 81.64$ |
| 69 | $\$ 78.31$ | $\$ 123.15$ | $\$ 63.49$ | $\$ 84.70$ |
| 70 | $\$ 81.93$ | $\$ 133.66$ | $\$ 66.60$ | $\$ 87.76$ |
| 71 | $\$ 88.26$ | $\$ 144.15$ | $\$ 70.78$ | $\$ 93.55$ |
| 72 | $\$ 94.61$ | $\$ 154.66$ | $\$ 74.98$ | $\$ 99.36$ |
| 73 | $\$ 100.94$ | $\$ 165.15$ | $\$ 9.16$ | $\$ 105.15$ |
| 74 | $\$ 107.29$ | $\$ 175.66$ | $\$ 83.36$ | $\$ 110.95$ |
| 75 | $\$ 113.62$ | $\$ 188.68$ | $\$ 87.54$ | $\$ 116.75$ |
| 76 | $\$ 123.89$ | $\$ 201.69$ | $\$ 94.18$ | $\$ 126.76$ |
| 77 | $\$ 134.14$ | $\$ 214.71$ | $\$ 100.82$ | $\$ 136.76$ |
| 78 | $\$ 144.40$ | $\$ 227.72$ | $\$ 107.46$ | $\$ 146.77$ |
| 79 | $\$ 154.66$ | $\$ 240.75$ | $\$ 114.09$ | $\$ 156.77$ |
| 80 | $\$ 164.92$ |  | $\$ 120.74$ | $\$ 166.78$ |

## TRY OUR NEW ON-LINE FINAL EXPENSE CALCULATOR TOOL!

- Mode Factors = Annual (1.0); Semi-Annual (.52); Quarterly (.265); and Monthly PAC (.087)
- Policy Fee = Annual (\$37.50); Semi-Annual (\$19.50); Quarterly (\$10.00); and Monthly PAC (\$3.25)

STANDARD = NICOTINE USE
PREFERRED = NON-NICOTINE USE

Male 65 Year Old Non-Smoker with $\$ 5,000$ in Coverage
$($ Rate $x$ Coverage $/ 1000) \times$ Mode + Policy Fee $=$ Modal Premium Amount $\quad(\$ 63.83 \times 5000 / 1000) \times .087+\$ 3.25=\$ 31.02$

